

## 2.7. MARGINAL ANALYSIS IN BUSINESS AND ECONOMICS

**Definitions 2.7.1.** If  $x$  is the number of units of a product produced during some time interval, then

- \_\_\_\_\_ is the instantaneous rate of change of the Cost relative to the production at a given production rate.

In other words, if Total Cost is  $C(x)$ , then the \_\_\_\_\_ is  $C'(x)$ .

- \_\_\_\_\_ is the instantaneous rate of change of the Revenue relative to the production at a given production rate.

In other words, if Total Revenue is  $R(x)$ , then the \_\_\_\_\_ is  $R'(x)$ .

- \_\_\_\_\_ is the instantaneous rate of change of the Profit relative to the production at a given production rate.

In other words, if Total Profit is  $P(x) = R(x) - C(x)$ , then the \_\_\_\_\_ is  $P'(x) = R'(x) - C'(x)$ .

- If  $p = f(x)$  is the price-demand equation relating the price  $p$  to the demand  $x$ , then the revenue is given by  $R =$

**Example 2.7.1.** If the profit for producing  $x$  items is given by  $P(x) = -\frac{1}{4}x^2 + 15x - 5000$ , find the marginal profit function  $y$ .

**Example 2.7.2.** If the total profit for producing  $x$  items is given by  $P(x) = -\frac{1}{4}x^2 + 15x - 5000$ , find the marginal profit at  $x = 200$ .

**Example 2.7.3.** *The price  $p$  (in dollars) and the demand  $x$  for a product are related by the equation  $x = 24 - 8p$ . Find the revenue function,  $R(x)$ .*

**Example 2.7.4.** *For a particular product, the price-demand equation is  $p = -\frac{5}{7}x + 1300$ , where  $p$  is the price and  $x$  is the quantity, and the cost function is  $C(x) = 4000 + 3x$ . What is the profit function,  $P(x)$ ?*

**Example 2.7.5.** *The price  $p$  (in dollars) and the demand  $x$  for a product are related by the equation  $x = 24 - 8p$ . Find the marginal revenue function,  $R'(x)$ .*

### Marginal v.s. Exact

**Theorem 2.7.1.** *The Marginal Cost of producing  $x$  items approximate the exact cost of producing the  $(x + 1)$ -th item. In other words*

*Similar statement may be made about profit and revenue.*

**Example 2.7.6.** *The total cost (in dollars) of producing  $x$  electric guitars is*

$$C(x) = 1000 + 10x - 0.25x^2$$

*Use marginal cost to approximate the cost of producing the 33rd guitar.*

## Average

**Definitions 2.7.2.** If  $x$  is the number of units produced in some time interval, then

- The **Average Cost function**,  $\bar{C}(x)$ , is the Cost function divided by  $x$ . In other words

$$\bar{C}(x) = \frac{C(x)}{x}$$

- The **Marginal Average Cost function**,  $\bar{C}'(x)$ , is the derivative of the Average Cost Function. In other words, it is

$$\bar{C}'(x)$$

- The **Average Revenue function**,  $\bar{R}(x)$ , is the Revenue function divided by  $x$ . In other words

$$\bar{R}(x) = \frac{R(x)}{x}$$

- The **Marginal Average Revenue function**,  $\bar{R}'(x)$ , is the derivative of the Average Revenue Function. In other words, it is

$$\bar{R}'(x)$$

- The **Average Profit function**,  $\bar{P}(x)$ , is the Profit function divided by  $x$ . In other words

$$\bar{P}(x) = \frac{P(x)}{x}$$

- The **Marginal Average Profit function**,  $\bar{P}'(x)$ , is the derivative of the Average Profit Function. In other words, it is

$$\bar{P}'(x)$$

**Example 2.7.7.** If the cost function is given by  $C(x) = 300 - 100x + \frac{x^2}{20}$ , find the average cost function,  $\bar{C}(x)$ .

**Example 2.7.8.** *If the cost function is given by  $C(x) = 300 - 100x + \frac{x^2}{20}$ , find the marginal average cost function,  $\overline{C}'(x)$ .*

**Example 2.7.9.** *The total profit (in dollars) from the sale of  $x$  gas grills is*

$$P(x) = 20x - 0.02x^2 - 320 \quad 0 \leq x \leq 1000$$

(A) *Find the average profit per grill if 40 grills are produced.*

(B) *Find the marginal average profit at a production level of 40 grills.*

(C) *Use the results from (A) and (B) to estimate the average profit per grill if 41 grills are produced.*